

PBI-GORDON END-USER EARLY ORDER PROGRAM 2021

EFFECTIVE DATES: OCTOBER 1, 2021 THROUGH DECEMBER 17, 2021

BONUS REBATE

REBATE LEVEL	MINIMUM REBATE	REBATE BONUS*
LEVEL I	\$500 - \$999	15%
LEVEL II	\$1,000+	25%

*Rebate bonus is calculated from the rebate amount. Example: If your rebate is \$750, your rebate bonus will be \$112.50 (\$750 x 15%). Added together, your total rebate will be \$862.50.

2021 PBI-GORDON CORPORATION EARLY ORDER PROGRAM INFORMATION:

- To qualify, the participating end-user must earn a rebate minimum of \$100.
- Products must be purchased from a PBI-Gordon distributor between October 1, 2021 and December 17, 2021.
- This program applies only to qualified end-user professionals in golf, lawn care, sports turf, schools, sod farms, and other turf management areas. Distributor sales to dealers do not qualify for this end-user rebate.
- Program calculations will be completed at the sole discretion of PBI-Gordon. Orders invoiced and shipped to end-users are subject to verification. If variances occur, payment reconciliation may be necessary.

REDEMPTION: TO BE ELIGIBLE TO RECEIVE YOUR REBATE, COMPLETE THE FOLLOWING:

- 1) Complete the online form at EOP.PBIGordonTurf.com. MAIL-IN ENTRIES WILL NOT QUALIFY.
- 2) You will be automatically enrolled if you've registered online in previous PBI-Gordon EOP program years.
- 3) All claims must be submitted no later than January 31, 2022.
- 4) PBI-Gordon will not pay rebates on returned inventory. Orders invoiced and shipped to end-users are subject to verification.
- 5) Rebates will be paid by July 31, 2022.
- 6) You may select payment method at time of registration. Distributor credits will be issued as default.

PRICING AND TERMS:

- Pricing and payment terms for listed products are determined by the distributor.
- PBI-Gordon reserves the right to audit, modify, or terminate this program at any time.



2021 END-USER EARLY ORDER PROGRAM

CALCULATE YOUR REBATE

PRODUCTS	UNIT SIZE	MINIMUM NUMBER OF UNITS*	PERIOD 1: OCT. 1-31 REBATE	# OF UNITS	PERIOD 2: NOV. 1-DEC. 17 REBATE	# OF UNITS	TOTAL REBATE
FUNGICIDES							
Kabuto® Fungicide SC	1 gal.	4 units	\$57.70/unit x	+	\$23.10/unit x	=	
Pedigree Fungicide SC	2.5 gal.	2 units	\$75.00/unit x	+	\$30.00/unit x	=	
Segway® Fungicide SC	39.2 fl. oz.	4 units	\$83.00/unit x	+	\$37.35/unit x	=	
Tekken® Broad Spectrum Fungicide	2.5 gal.	2 units	\$37.50/unit x	+	\$15.00/unit x	=	
Union™ Fungicide SC	2.5 gal.	2 units	\$133.50/unit x	+	\$60.10/unit x	=	
INSECTICIDES							
Zylam® Liquid Systemic Insecticide	1 gal.	2 units	\$36.80/unit x	+	\$13.80/unit x	=	
	1 qt.	4 units	\$10.00/unit x		\$4.00/unit x		
GROWTH REGULATOR/HERBICIDES							
Atrimmec® Plant Growth Regulator	1 gal.	2 units	\$39.20/unit x	+	\$14.70/unit x	=	
Avenue™ South Broadleaf Herbicide for Turfgrass	30 gal.	1 unit	\$189.00/unit x	+	\$96.00/unit x	=	
	2.5 gal.	2 units	\$12.25/unit x		\$6.25/unit x		
	1 gal.	4 units	\$3.40/unit x		\$1.70/unit x		
Bensumec™ 4 LF Pre-Emergent Grass & Weed Herbicide	2.5 gal.	2 units	\$29.00/unit x	+	\$14.50/unit x	=	
Katana® Turf Herbicide	5 oz.	4 units	\$15.60/unit x	+	\$7.80/unit x	=	
Q4® Plus Turf Herbicide for Grassy & Broadleaf Weeds	30 gal.	1 unit	\$282.00/unit x	+	\$141.00/unit x	=	
	2.5 gal.	2 units	\$18.00/unit x		\$9.00/unit x		
SpeedZone® EW [^] Broadleaf Herbicide for Turf	275 gal. tote	1 unit	\$1,127.50/unit x	+	\$577.50/unit x	=	
	30 gal.	1 unit	\$114.00/unit x		\$57.00/unit x		
	2.5 gal.	2 units	\$8.75/unit x		\$4.50/unit x		
SpeedZone® Southern EW Broadleaf Herbicide for Turf	30 gal.	1 unit	\$105.00/unit x	+	\$54.00/unit x	=	
	2.5 gal.	2 units	\$7.25/unit x		\$3.75/unit x		
	1 gal.	4 units	\$3.40/unit x		\$1.70/unit x		
Surge® Broadleaf Herbicide for Turf	30 gal.	1 unit	\$174.00/unit x	+	\$87.00/unit x	=	
	2.5 gal.	2 units	\$10.00/unit x		\$5.00/unit x		
TZone™ SE Broadleaf Herbicide for Tough Weeds	30 gal.	1 unit	\$204.00/unit x	+	\$102.00/unit x	=	
	2.5 gal.	2 units	\$11.25/unit x		\$5.75/unit x		
Vexis® [^] Herbicide Granular	2lb. shaker can	6 units	\$1.10/unit x	+	\$0.60/unit x	=	
		15 lb. bag	# of bags				
	12-24 bags	\$5.60/unit x	\$3.30/unit x				
	25-56 bags	\$7.90/unit x	\$4.45/unit x				
	57-111 bags	\$10.20/unit x	\$5.60/unit x				
	112+ bags	\$12.50/unit x	\$6.75/unit x				

*Orders below each unit minimum will not qualify for the rebate for that specific package size only. [^]Pending CA state registration.

TOTAL =

TOTAL REBATE

CALCULATE YOUR BONUS

REBATE TOTALS	REBATE LEVEL		TOTAL REBATE	x	REBATE BONUS		BONUS
	LEVEL I	\$500 - \$999			15%	\$	
	LEVEL II	\$1,000+			25%	\$	
					GRAND TOTAL	\$	

Finalize your submission online at EOP.PBIGordonTurf.com



Always read and follow label directions. Avenue™, Bensumec™, TZone™, and Union™ are trademarks, and Q4®, SpeedZone®, Surge®, Tekken®, Vexis®, and Zylam® are registered trademarks of PBI-Gordon Corp. Kabuto®, Katana® and Segway® are registered trademarks of Ishihara Sangyo Kaisha, LTD. 08/21 06145